# **Raul**Ghiurau Digital and Strategy

### Personal Information

raulghiurau@gmail.com

**Digital Resume** 

raulghiurau.github.io

**Portfolio** 

juniamarketing.com

#### Skills

Marketing campaigns

Product marketing

E-commerce

Project management

Social media management

Graphic Design

Digital Media

Web development

SEO / SEM

## Software / Apps

Adobe Photoshop / Illustrator

Excellent Google Ads / Analytics Excellent HTML / CSS Very Good Motion / After Effects Good Klaviyo / MailChimp Very Good

### Languages

Romanian - Fluently Speak/Write

Seasoned digital and strategy professional, specializing in Ecommerce and marketing. My experience lies in building online presence, managing growth for e-businesses, and product promotion. I'll use my extensive knowledge of eCommerce, SEO/ SEM/Online Display Advertising to help grow a company's revenue.

## Experience

Present

2016-06 - Marketing Manager

OTR Performance Inc.

Responsibilities:

- Establish 4 Shopify / Magento E-commerce stores
- Report monthly Ad budget requirements and goals
- Produce weekly videos for 4k+ Youtube subscribers
- Generate sales leads through product landing pages
- Develop weekly Adwords keyword marketing
- Produce 200+ product photography and editing
- Manage vendor relations and Ad negotiations

2016-06

2014-10 - Brand Manager

Truckfaults LLC

Responsibilities:

- Oversaw all truckfaults.com brand and strategy
- Consulted Ruby on Rails App engineering and Dev team
- Attended trade shows and built vendor relations.
- Created online/offline advertising literature
- Increased application awareness, interest and demand

2014-06

2014-02 - Graphic Design Intern

WSI Global

Responsibilities:

- Design website banners using photoshop
- Meet with clients and discuss web development
- Collaborate with management on client projects

#### Education

2014-06

2012-10 - Bachelor of Business Administration

Baker College of Auburn Hills

Marketing Major:

- Member of DECA

Digital Media Production Minor:

- Integrated Branding

### Certificates

FAA Part-107 Certified drone operator